Texas Education Agency Standard Application System (SAS)

Program authority:	Title I, Part A, Carl D. Perkins Career and Technical Education Act of 2006, Public Law 109-270, Section 112(a)(1)				F	FOR TEA USE ONLY Write NOGA ID here:			
Grant Period:	November 13, 2017, to August 31, 2018							- v	
Application deadline:	5:00 p.m	. Central Ti	me, Od	tober 26,	2017		Pla	ce date :	•
Submittal information:	side only and signed by a person authorized to bind the applicant to a contractual agreement, must be received no later than the aforementioned date and time at this address: Document Control Center, Grants Administration Division Texas Education Agency, 1701 North Congress Ave.			7917 OST 26 PH 1					
Contact information:	Diane Salazar: diane.salazar@tea.texas.gov; (512) 936-6060				 33				
		Sched	ule #1-	-Genera	Information		T DA	- Quite	
Part 1: Applicant Inf	ormation								
Organization name						Amend	Amendment #		
Edgewood ISD Bexar - (· - 0159051·							
Vendor ID #	Region #		·						
1746003122	20								
Mailing address				City		State	ZIP Co	ode	
5358 W. Commerce S	Street				San Antonio		TX	78237	
Primary Contact									
First name		M.I.			Title				
Rhea							CTE Director		
Telephone #					FAX #	*			
210-444-8119		Rhea.F	<u>kogers</u>	@eisd.net					
Secondary Contact									
First name		M.I.			Title				
Philip "						ef Executive Officer			
Telephone #		Email address FAX #21 Phillip.chavez@eisd.net			210-444	-8147			
210-444-8102	-	66m. 4		and a					

I hereby certify that the information contained in this application is, to the best of my knowledge, correct and that the organization named above has authorized me as its representative to obligate this organization in a legally binding contractual agreement. I further certify that any ensuing program and activity will be conducted in accordance with all applicable federal and state laws and regulations, application guidelines and instructions, the general provisions and assurances, debarment and suspension certification, lobbying certification requirements, special provisions and assurances, and the schedules attached as applicable. It is understood by the applicant that this application constitutes an offer and, if accepted by the Agency or renegotiated to acceptance, will form a binding agreement.

Authorized Official:

First name M.I. Last name Title
Emilio Castro Superintendent

RFA #701-17-103; SAS #269-Page 1 of 41 Telephone # 210-444-4500

Signature (blue link preferred)

Date signed

FAX # 210-444-4602

Only the legally responsible party may sign this application.

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Schedule #1—General Information				
County-district number or vendor ID: 015905117 Amendment # (for amendments only):				
Part 3: Schedules Required for New or Amended Applications				

An X in the "New" column indicates a required schedule that must be submitted as part of any new application. The applicant must mark the "New" checkbox for each additional schedule submitted to complete the application. For amended applications, the applicant must mark the "Amended" checkbox for each schedule being submitted as part of the amendment.

Schedul	Schedule Name	Applicat	Application Type	
e#	Schedule Raille		Amended	
1	General Information	×	N/A	
2	Required Attachments and Provisions and Assurances	\boxtimes	N/A	
4	Request for Amendment	N/A	×	
5	Program Executive Summary	⊠		
6	Program Budget Summary	⊠		
7	Payroll Costs (6100)	See		
8	Professional and Contracted Services (6200)	Important		
9	Supplies and Materials (6300)	Note For		
10	Other Operating Costs (6400)	Competitiv		
11	Capital Outlay (6600)	e Grants*		
12	Demographics and Participants to Be Served with Grant Funds	⊠		
13	Needs Assessment	×		
14	Management Plan	⊠		
15	Project Evaluation			
17	Responses to TEA Requirements	⊠		
18	Equitable Access and Participation	×		

*IMPORTANT NOTE FOR COMPETITIVE GRANTS: Schedules #7, #8, #9, #10 and #11 are required schedules if any dollar amount is entered for the corresponding class/object code on Schedule #6—Program Budget Summary. For example, if any dollar amount is budgeted for class/object code 6100 on Schedule #6—Program Budget Summary, then Schedule #7—Payroll Costs (6100) is required. If it is either blank or missing from the application, the application will be disqualified.

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Schedule #2—Required Attachment	s and Provisions and Assurances
County-district number or vendor ID: 015905117	Amendment # (for amendments only):
Part 1: Required Attachments	****

The following table lists the fiscal-related and program-related documents that are required to be submitted with the application (attached to the back of each copy, as an appendix).

#	Applicant Type	Name of Required Fiscal-Related Attachment		
No f	No fiscal-related attachments are required for this grant.			
#	Name of Required Program-Related Attachment	Description of Required Program-Related Attachment		
No p	program-related attachments a	re required for this grant.		
Part 2: Acceptance and Compliance				

By marking an X in each of the boxes below, the authorized official who signs Schedule #1—General Information certifies his or her acceptance of and compliance with all of the following guidelines, provisions, and assurances.

Note that provisions and assurances specific to this program are listed separately, in Part 3 of this schedule, and

require a separate certification.

X	Acceptance and Compliance	
Х	I certify my acceptance of and compliance with the General and Fiscal Guidelines.	
Х	I certify my acceptance of and compliance with the program guidelines for this grant.	
Х	I certify my acceptance of and compliance with all General Provisions and Assurances requirements.	
Х	I certify that I am not debarred or suspended. I also certify my acceptance of and compliance with all	
	Debarment and Suspension Certification requirements.	

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Schedule #2—Required Attachments and Provisions and Assurances				
County-district number or vendor ID: 015905117 Amendment # (for amendments only):				
Part 3: Program-Specific Provisions and Assurances				

☐ I certify my acceptance of and compliance with all program-specific provisions and assurances listed below.

#	Provision/Assurance
1.	The applicant provides assurance that program funds will supplement (increase the level of service), and not supplant (replace) state mandates, State Board of Education rules, and activities previously conducted with state or local funds. The applicant provides assurance that state or local funds may not be decreased or diverted for other purposes merely because of the availability of these funds. The applicant provides assurance that program services and activities to be funded from this grant will be supplementary to existing services and activities and will not be used for any services or activities required by state law, State Board of Education rules, or local policy.
2.	The applicant provides assurance that the application does not contain any information that would be protected by the Family Educational Rights and Privacy Act (FERPA) from general release to the public.
3.	The applicant provides assurances that they will continue to meet all Statutory Requirements as outlined in their 2017–2018 Perkins Formula Grant incorporated by reference.
4.	The applicant assures that its ability is to meet the 20% match requirement.
5.	Applicants applying for Focus Area 1, 2, or 3 provide assurance that the curriculum they develop will be appropriately aligned to marketable skills in the identified high-demand occupations. It may include industry recognized credentialing as part of the degree plan.
6.	Applicants applying for Focus Area 1, 2, or 3 provide assurance that the development and implementation of industry experiences, including mentorship programs, internships, externships, and/or apprenticeship, will expose students to applied learning and real-world work activities in the identified high-demand occupation(s).
7.	Applicants applying for Focus Area 1, 2, or 3 provide assurance that, within 90 days of the grant start, awarded applicants will submit a Memorandum of Understanding (MOU) detailing the relationship between the dual credit partner, the LEA, and business and industry partner(s).

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Schedule #4—Request for Amendment				
County-district number or vendor ID: 015905117	Amendment # (for amendments only):			
Part 1: Submitting an Amendment				

This schedule is used to amend a grant application that has been approved by TEA and issued a Notice of Grant Award (NOGA). **Do not submit this schedule with the original grant application**. Refer to the instructions to this schedule for information on what schedules must be submitted with an amendment.

An amendment may be submitted by mail or by fax. Do not submit the same amendment by both methods. Amendments submitted via email will not be accepted.

If the amendment is mailed, submit three copies of each schedule pertinent to the amendment to the following address: Document Control Center, Grants Administration Division, Texas Education Agency, 1701 N. Congress Ave., Austin, TX 78701-1494.

If the amendment is faxed, submit one copy of each schedule pertinent to the amendment to either of the following fax numbers: (512) 463-9811 or (512) 463-9564.

The last day to submit an amendment to TEA is listed on the <u>TEA Grant Opportunities</u> page. An amendment is effective on the day TEA receives it in substantially approvable form. All amendments are subject to review and approval by TEA.

Part 2: When an Amendment Is Required

For all grants, regardless of dollar amount, prior written approval is required to make certain changes to the application. Refer to the "When to Amend the Application" guidance posted in the Amendment Submission Guidance section of the Grants Administration Division Administering a Grant page to determine when an amendment is required for this grant. Use that guidance to complete Part 3 and Part 4 of this schedule.

Par	Part 3: Revised Budget						
			Α	В	С	D	
#	Schedule #	Class/ Object Code	Grand Total from Previously Approved Budget	Amount Deleted	Amount Added	New Grand Total	
1.	Schedule #7: Payroli	6100	\$	\$	\$		
2.	Schedule #8: Contracted Services	6200	\$	\$	\$		
3.	Schedule #9: Supplies and Materials	6300	\$	\$	\$		
4.	Schedule #10: Other Operating Costs	6400	\$	\$	\$		
5.	Schedule #11: Capital Outlay	6600	\$	\$	\$		
6.	T	otal costs:	\$	\$	\$		

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Schedule #4—Request for Amendment (cont.)					
County	-district number	or vendor ID: 015905117	Amendment # (for amendments only):		
Part 4: Amendment Justification					
Line #	Schedule # Being Amended	Description of Change	Reason for Change		
1.					
2.					
3.					
4.					
5.					
6.					
7.					
			· · · · · · · · · · · · · · · · · · ·		

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ent # (for amendments only):				
r a description of the requested				
size no smaller than 10 point Arial.				
Indicate the Focus Area for which you are applying. Only one Focus Area may be selected per application, limit of two applications per LEA (see Program Guidelines pages 8 and 11 for more information on eligibility requirements for each of the Focus Areas).				
□Focus Area 1: Pathway Hubs, Rural Schools				
□Focus Area 2: Pathway Hubs, Career Center Partnerships				
⊠Focus Area 3: CTE Career Cluster				
Focus Area 4: Testing Site/Licensed Instructor				
:				

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Purpose

Edgewood ISD of San Antonio (EISD) currently has several pathway options under the Business and Industry Endorsement for students to choose from based on interest(s) and post-secondary goal(s). We have one new pathway that falls under this endorsement that we would like to enhance and scale its impact by providing sustainable pathways for students to explore Hospitality and Tourism Management. This pathway provides competitive industry certifications and hands-on experience prior to and after graduation. Currently, the Hospitality and Tourism pathway is being offered alongside with the Culinary Arts pathway. Consequently, this emerging pathway is in the planning phase with secured industry partners collectively working towards providing cutting-edge blends of project and industry-based learning. Hospitality and Tourism programs will engage in project-based learning that will provide students the opportunity to delve into chosen career paths where they will explore problems and solutions within the hospitality and tourism industry.

Leveraging Public and Private Partnerships

Together with the Westside Development Corporation and Alamo Community Colleges District – Westside Education and Training Center, EISD will work in collaboration to develop a thriving Hospitality and Tourism program that will promote the increase of high-demand careers for EISD students. EISD will partner with local businesses and industry representatives and organizations to support and provide students with exceptional learning experience within their field of study.

Demographics

The District currently has 286 students participating in the Hospitality and Tourism Management pathway. 124 of those students are currently in the Principles of Hospitality and Tourism introduction course. With the Hospitality and Tourism Management pathway, the District will endeavor to expose its secondary school students to high-quality certificate based training that feeds into high-skilled and in-demand career choices in Accounting and Finance, Marketing and Sales, Human Resource Management, Information Technology, Law Enforcement, Food and Beverage, Guest Services, Property Management and more.

Needs Assessment Process

Working collaboratively with industry and public partners like the Alamo Community Colleges District (ACCD), this pathway expansion will meet the needs of the labor market for high paying jobs while students gain lifelong learning skills. The decision to enhance and grow the Hospitality and Tourism Management pathway was made to meet local labor market needs in both the near and long-term futures.

Budget Development

Two categories of needs were identified and used to help develop the budget. Professional and contracted services and supplies and materials will drive the largest percentage of our budget. District quotes were used to inform decision making concerning costs associated with professional development for staff to help our team implement the scaling of the Hospitality and Tourism Management pathway. Also, our local college community, in collaboration with the Westside Development Corporation, has been instrumental in developing sustainable relationships with the EISD, industry partners and local workforce development board to inform curriculum design for the education of students in high-demand occupations. Our high school facilities will be utilized for the implementation of the career cluster focus. Preliminary enhancements to the facility to accommodate a hospitality lab and educational lab setting are currently in development. Additionally, the campus will seek to implement community based facilities plans such as a community clinic, childcare opportunities, community garden and culinary demonstration space. The addition of the hospitality lab will ensure that students are engaged in hands-on, problem based learning on a daily basis.

Sustainable Expansion

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Grant period:	November 13, 2017, to August 31, 2	Fund code: 244				
Budget Sumr	nary		he views		- T - T W 114V	7 10
Schedule #	Title	Class/ Object Code	Program Cost	Admin Cost	Total Budgeted Cost	Match
Schedule #7	Payroll Costs (6100)	6100	\$	\$	\$	\$
Schedule #8	Professional and Contracted Services (6200)	6200	\$	\$	\$15,000	\$3,000
Schedule #9	Supplies and Materials (6300)	6300	\$	\$	\$60,000	\$12,000
Schedule #10	Other Operating Costs (6400)	6400	\$	\$	\$	\$
Schedule #11	Capital Outlay (6600)	6600	\$	\$	\$	\$
Grand total of budgeted costs (add all entries in each column):						\$15,000
	Admini	strative Cos	t Calculation	1	<u> </u>	
Enter the total	grant amount requested:				\$75,0	000
Percentage limit on administrative costs established for the program (5%):					× .05	
Multiply and round down to the nearest whole dollar. Enter the result. This is the maximum amount allowable for administrative costs, including indirect costs:				\$3,750		

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	Schedule #7—Payroll (Costs (6100)			
Cou	inty-district number or vendor ID: 015905117	Amen	idment # (for a	mendments o	nly):
	Employee Position Title	Estimated # of Positions 100% Grant Funded	Estimated # of Positions <100% Grant Funded	Grant Amount Budgeted	Match
	demic/Instructional		,		FC 8
1					
2	Educational aide			\$	\$
3	Tutor			\$	\$
Pro	gram Management and Administration				
4	Project director			\$	\$
5	Project coordinator			\$	\$
6_	Teacher facilitator			\$	\$
7	Teacher supervisor			\$	\$
8	Secretary/administrative assistant			\$	\$
9	Data entry clerk			\$	\$
0	Grant accountant/bookkeeper			\$	\$
1	Evaluator/evaluation specialist			\$	\$
	iliary				
1 2	Counselor			\$	\$
1 3	Social worker			\$	\$
1	Community liaison/parent coordinator			\$	\$
	cation Service Center (to be completed by ESC only when	ESC is the ap	plicant)		
1 5		1			
1					
6					<u> </u>
7					
1 8					
1					¥
9					
Oth	er Employee Positions				
2					
1	Title			\$	\$
2 2	Title			\$	\$

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2	Title		\$ \$
2		Subtotal employee costs:	\$ \$
Sut	ostitute,	Extra-Duty Pay, Benefits Costs	
2 5	6112	Substitute pay	\$ \$
2 6	6119	Professional staff extra-duty pay	\$ \$
2 7	6121	Support staff extra-duty pay	\$ \$
2 8	6140	Employee benefits	\$ \$
2 9	61XX	Tuition remission (IHEs only)	\$ \$
3		Subtotal substitute, extra-duty, benefits costs	\$ \$
3	Grand	total (Subtotal employee costs plus subtotal substitute, extra-duty, benefits costs):	\$ \$

<u> Aaminis</u>	itering a Grant page.		
	Schedule #8—Professional and Contracted Servi	ces (6200)	
	ty-district number or vendor ID: Amen	dment # (for amendments o	only):
NOTI	E: Specifying an individual vendor in a grant application does not meet the a	oplicable requirements for s	ole-source
provi	ders. TEA's approval of such grant applications does not constitute approval	of a sole-source provider.	
	Professional and Contracted Services Requiring Spe	cific Approval	
1	Expense Item Description	Grant	 .:-
	Expense item Description	Amount	Match
		Budgeted	
	Rental or lease of buildings, space in buildings, or land		
6269	Specify purpose:	\$	\$
а	 Subtotal of professional and contracted services (6200) costs requires specific approval: 	ing \$	\$
	Professional and Contracted Services		
	Description of Service and Purpose	Grant	
#	bescription of betvice and Fulpose	Amount	Match
igsqcup		Budgeted	
1	Staff Development/Training - cloud based learning module training	\$15,000	\$3,000
2		\$	\$
3		\$	\$
4		\$	\$
5		\$	\$
6		\$	\$
7		\$	\$
8		\$	\$
9		\$	\$
0		\$	\$

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1 1			\$	\$
1 2			\$	\$
1 3			\$	\$
1 4			\$	\$
	b.	Subtotal of professional and contracted services:	\$15,000	\$3,000
	C.	Remaining 6200—Professional and contracted services that do not require specific approval:	\$	\$
		(Sum of lines a, b, and c) Grand total	\$ \$15,000	\$3,000

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Schedule #9—Supplies and Ma	iterials (6300)		100
County-District Number or Vendor ID: 015905117	Amendment number (for	amendments	only):
Supplies and Materials Requiring S	Specific Approval		
		Grant Amount Budgeted	Match
6300 Total supplies and materials that do not require specific appro	val:	60,000	\$12,000
	Grand total:	\$60,000	\$12,000

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	Schedule #10—Other Operating	Costs (6400)		
County	y-District Number or Vendor ID: 015905117	Amendment number (for	amendments	only):
	Expense Item Description	Grant Amount Budgeted	Match	
6413	Stipends for non-employees other than those included in 6419)	\$	\$
6419	Non-employee costs for conferences. Requires pre-authorizati	\$	\$	
	Subtotal other operating costs requi	ring specific approval:	\$	\$
	Remaining 6400—Other operating costs that do not req	\$	\$	
		Grand total:	\$	\$

In-state travel for employees does not require specific approval.

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		I—Capital Outlay (7 7 7 7 7		
Cour	ty-District Number or Vendor ID: 015905117	Ame	endment number	(for amendment	ts only):
#	Description and Purpose	Quantity	Unit Cost	Grant Amount Budgeted	Match
6669	—Library Books and Media (capitalized and co				
1		N/A	N/A	\$. \$
	—Computing Devices, capitalized				
2			\$	\$	\$
3			\$	\$	\$
4			\$	\$	\$
5			\$	\$	\$
6			\$	\$	\$
7			\$	\$	\$
8			\$	\$	\$
9			\$	\$	\$
10			\$	\$	\$
11			\$	\$	\$
	—Software, capitalized				
12			\$	\$	\$
13			\$	\$	\$
14			\$	\$	\$
15	·		\$	\$	\$
16			\$	\$	\$
17			\$	\$	\$
18			\$	\$	\$
66XX	—Equipment, furniture, or vehicles				
19			\$	\$	\$
20			\$	\$	\$
21			\$	\$	\$
22			\$	\$	\$
23			\$	\$	\$
24_			\$	\$	\$
25			\$	\$	\$
26			\$	\$	\$
27			\$	\$	\$
28			\$	\$	\$
6XX	—Capital expenditures for additions, improver ase their value or useful life (not ordinary repa	ments, or modifica	tions to capital	assets that mat	terially
29	and which there of about in a first at animal & to be	and montonan	, 	\$	\$
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for add	rt 1: S the po d a de:	tuden: pulation cription	Tea	che be s	er Der served	nograph by this	phics is grad	of Pop	ulatio am. If	n To Be	Serve lot avai	A d With lable, e	mendme Grant F	ent # (fo unds. I A. Use	or amendments only): Enter the data requested the comment section to
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disa	onomic advant	aged			- 2	249		87						Com	ment
Limited English proficient (LEP)						36		12	%						
	endand					VA		90	.3%		+-				
rate	ual dro (Gr 9	12)				NA AV		NA			+				
Tea	cher (atego	ry	Tea	acher	Numb	er	Teach	er Per	centage				Com	mont
1-5	Years	Ехр.	Т			1			50%		 -			COM	
6-10	Year:	Ехр.				1		50%			+				
11-2	20 Yea	rs Exp													
20+	Years	Ехр.					_		%		+				
No c	legree						-+		%		+				
Back	nelor's	Degre	e		- 2	2	_		100%		-				
Masi	ter's D	egree	\top				_		%		┼				
	orate						_		0/-		 				
Part scho	2: Stu ol, pro	dents ected	Teac to be	her ser	rs To ved u	Be Se	rved to the second	With G	romt Fr	unds. E	nter the	numbe	er of stud	dents in	each grade, by type of
	ool Typ		Pub		Co.		_	nent Ch		□Priva	te Non	te Nonprofit Private For Profit Institution			
PK	V		Т.						Stı	udents					
I-1/	К	1	2	+	3	4	5	6	7	8	9	10	11	12	Total
											102	87	69	28	286
DIC	14			_					Tea	chers					
PK	К	1	2	+	3	4	5	6	7	8	9	10	11	12	Total
											.50	.50	.50	.50	2

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Schedule #13-Needs Assessment

County-district number or vendor ID: 015905117

Amendment # (for amendments only):

Part 1: Process Description. A needs assessment is a systematic process for identifying and prioritizing needs, with "need" defined as the difference between current achievement and desired outcome or required accomplishment. Describe your needs assessment process, including a description of how needs are prioritized. If this application is for a district level grant that will only serve specific campuses, list the name of the campus(es) to be served and why they were selected. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

Needs Assessment Process: The needs assessment process is a systematic effort that involves the review and incorporation of multiple sources of data including that of drop-out rates, graduation records, teacher turnover rates, Professional Learning Communities (PLC) reports, Campus Improvement Plans, TAPR reports, student assessments, and community demographics from the state accountability site, census bureau and other public records. This needs assessment was based upon empirical data gathered utilizing the site-based decision making model. The data collected was comprehensively evaluated per the Strengths, Weaknesses, Opportunities and Threats (SWOT) process that highlighted both the type and severity of need of the CTE program at a secondary school within the District.

Identifying the Need: The Hospitality and Tourism Management pathway was identified as in need of enhancement and scaling due to the results of a recent evaluation of the CTE program and course offerings, to include the solicited input of the student population that it serves. This grant award will effectively enhance and scale the aforementioned pathway by providing new course supplies and materials, curriculum, certification and licensure for participating students at one of the high school campuses.

Summary of Needs: With Memorial High School's new designation as an Early College High School taking effect during the 2017-18 academic year, the plan to increase dual credit course offerings and more rigorous courses and examinations will present a unique opportunity for the campus to drastically improve the learning environment and curriculum for incoming and continuing students. The opportunity to enhance and scale the Business and Industry Endorsement for students to explore Hospitality and Tourism Management will provide an innovative work-based learning opportunity for students that will help them connect what they learn in the classroom to the workplace. The Perkins Competitive Reserve Grant will significantly help in providing access to the latest technology, labor market and career information and innovative practices in acquiring academic and technical skills for more stable student achievement and progress.

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#	Identified Need	How Implemented Grant Program Would Address
1.	Supplies and materials	Provide effective design and infrastructure for learning in a more relevant and enriched environment.
2.	Professional Development (Staff Training)	Outreach, identify and procure the services of external professioal consultants to provide training in: Project-based learning, Hospitality and Tourism Management principles,
3.	Resources for having hands on practicum learning to include; tools/instruments/gaming technology/similations	Provide opportunities for students to learn in more diverse and tangibly impactful ways, Enables the school campus to positively impact the earning capacity and latent affluence of the student body, parents and community at-large, Provides opportunities for students to gain greater knowledge of the rigor of career paths and correlative continuing education.
4.		
5.		

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Schedule #14---Management Plan County-district number or vendor ID: 015905117 Amendment # (for amendments only): Part 1: Staff Qualifications. List the titles of the primary project personnel and any external consultants projected to be involved in the implementation and delivery of the program, along with desired qualifications, experience, and any requested certifications. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point. # Title **Desired Qualifications, Experience, Certifications** CTE Director Requires demonstrated leadership skills, strong CTE curriculum knowledge and subject matter 1 expertise. **CTE Specialist** Requires demonstrated knowledge of Career and Technical Education curriculum expectations, 2 alignment to core curricular programs and innovative public-private contributions to enhancements and scaling of CTE programs. Requires demonstrated knowledge and skills of career cluster curriculum, CTE Teacher 3 CTE Teachers Certifications. Requires partnership with uniquely qualified public and private partners school district to enhance Innovative 4 **Partners** student learning and industry readiness. 5

Part 2: Milestones and Timeline. Summarize the major objectives of the planned project, along with defined milestones and projected timelines. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

#	Objective		Milestone	Begin Activity	End Activity
	By August 31,	1.	Planning Committee Meeting	01/02/2018	01/31/2018
	2018, there will be	2.	Teachers attend professional development	01/02/2018	03/05/2018
1	a Hospitality and	3.	Obtain funds and determine requisitions	01/02/2018	03/05/2018
1.	Tourism	4.	Design learning lab and implement student	02/05/2018	08/31/2018
	Management		curriculum		_
	Learning Lab.	5.	Progress monitoring- program evaluation	01/02/2018	08/31/2018
	By August 31,	1.	Planning Committee Meeting	01/02/2018	01/31/2018
	2018, all students	2.	Obtain partnership with Leading Industry partner	01/02/2018	03/05/2018
	in the Hospitality	3.	Align partner into course	01/02/2018	03/05/2018
	and Tourism	4.	Implement student visits to Industry businesses	02/05/2018	08/31/2018
2	Management	5.	Successful completion of student industry site visit	01/02/2018	08/31/2018
	pathway will have		and certificate/certification completions		
	first-hand exposure				
	to Industry				
	operations and				
	career options.	1.	Student TSI evaluations to determine course	04/00/0040	04/04/0040
	By August 31, 2018, more than	۱.	readiness for dual credit	01/02/2018	01/31/2018
	50% of the	2.		04/00/0040	04/04/0040
	students enrolled	3.	Curriculum implementation	01/02/2018	01/31/2018
3	in the Hospitality	4.	Progress monitoring - certifications	01/31/2018	08/31/2018
] .	and Tourism	4. 5.		XX/XX/XXXX	XX/XX/XXXX
1	pathway will have	່ ວ.		XX/XX/XXXX	XX/XX/XXXX
	completed a				
	certificate in their				
	pathway.				

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		1.	XX/XX/XXXX	XX/XX/XXXX
1		2.	XX/XX/XXXX	XX/XX/XXXX
4		3.	XX/XX/XXXX	XX/XX/XXXX
		4.	XX/XX/XXXX	XX/XX/XXXX
	Г	5.	XX/XX/XXXX	XX/XX/XXXX
		1.	 XX/XX/XXXX	XX/XX/XXXX
₅		2.	XX/XX/XXXX	XX/XX/XXXX
"		3.	 XX/XX/XXXX	XX/XX/XXXX
.	4	4.	XX/XX/XXXX	XX/XX/XXXX
	t	5.	XX/XX/XXXX	XX/XX/XXXX

Unless pre-award costs are specifically approved by TEA, grant funds will be used to pay only for activities occurring between the beginning and ending dates of the grant, as specified on the Notice of Grant Award.

Schedule #14-Management Plan (cont.)

County-district number or vendor ID: 015905117

Amendment # (for amendments only):

Part 3: Feedback and Continuous Improvement. Describe the process and procedures your organization currently has in place for monitoring the attainment of goals and objectives. Include a description of how the plan for attaining goals and objectives is adjusted when necessary and how changes are communicated to administrative staff, teachers, students, parents, and members of the community. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

EISD holds biannual CTE Advisory Committee meetings where programs are assessed, goals are created, and program recommendations are made.

Teachers create individual program goals for their students and programs prior to the advisory meeting and then see to their strategic implementation throughout the academic year to determine if goals are met. These goals are reviewed on an ongoing for progress monitoring to ensure adjustments are made in a timely manner.

Aggregately, weekly attendance reports are ran and analyzed, dropout rates, graduation records, teacher turnover rates, PLC reports, campus improvement plans, TAPR reports and student assessments are incorporated to inform best practices and operational success of the program overall with optimal student and program success in mind.

Part 4: Sustainability and Commitment. Describe any ongoing, existing efforts that are similar or related to the planned project. How will you coordinate efforts to maximize effectiveness of grant funds? How will you ensure that all project participants remain committed to the project's success? Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

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S	ichedule #15-	-Project	Evaluation

County-district number or vendor ID: 015905117

Amendment # (for amendments only):

Part 1: Evaluation Design. List the methods and processes you will use on an ongoing basis to examine the effectiveness of project strategies, including the indicators of program accomplishment that are associated with each. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

#	Evaluation Method/Process		Associated Indicator of Accomplishment
	Professional Development	1.	Attendance Certificate
1.	Completion	2.	Implementation of PD
		3.	Ongoing feedback from constituents
	Classroom Observations	1.	Frequent Classroom/Program Observations
2.		2.	Pre and Post Conferences
		3.	Teacher Evaluation
	Student Certification	1.	Types of Certifications
3.	Completion		Number of students completing certification
		3.	Success of Certification
		1.	
4.		2.	
		3.	
		1.	
5.		2.	
		3.	

Part 2: Data Collection and Problem Correction. Describe the processes for collecting data that are included in the evaluation design, including program-level data such as program activities and the number of participants served, and student-level academic data, including achievement results and attendance data. How are problems with project delivery to be identified and corrected throughout the project? Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

Data will be collected on an ongoing basis and analyzed in a timely manner so that corrections to problems can be facilitated in an effective and efficient manner. As program teachers attend professional development opportunities, CTE staff will keep a spread sheet that will track attendance certificates and implementation observation. Based on the data collection, feedback will be provided to ensure successful delivery of the professional development learned. Problems that arise will be corrected in a timely manner because of the ongoing coaching cycle. In addition, certifications will be tracked through the teacher's certification progress update report. This monthly progress report will ensure that problems are addressed immediately to ensure successful completion of student certifications.

286 students are currently in our Hospitality and Tourism program, with 124 students in the Principles of Hospitality and Tourism course. These students will assist in the design process of this learning lab benefit from the successful implementation of a learning lab. Hands-on, project-based learning will provide students with practical experiences that will ensure high student performance and achievement.

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Schedule #17—Re	sponses to TEA Program Requirements
County-district number or vendor ID: 015905117	
programs of study in partnership with the local w front side only. Use Arial font, no smaller than 10	
Applicants applying for Focus Areas 1, 2, or 3	
identified those occupations in the Hospitality and	ons relative to the project's focus, the CTE Director researched and d Tourism Management sectors that are and will for the foreseeable neir positions. Source materials for this information was gathered from Industry Hotel partner
Schedule #17—Res	sponses to TEA Program Requirements
County-district number or vendor ID: 015905117	Amendment # (for amendments only):
postsecondary education and includes an appropoccupations identified by local regional workforce	ou will design at least one program of study that spans secondary and priate sequence of courses that are aligned with high-demand board. The program of study should build in rigor as students' d to space provided, front side only. Use Arial font, no smaller than 1 must address this question.
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The Hospitality and Tourism Management pathway will include a program of study that will afford students opportunities that span both secondary and post-secondary education with courses that are aligned with the local regional workforce board and will lead to high-demand occupations. Partnering with the Alamo Community Colleges District (ACCD), students will have opportunity to take dual credit courses that lead to program certificates and provide a seamless transition to an Associate's Degree through the brief continuation of postsecondary education. The secondary pathway courses will include Principles of Hospitality and Tourism, Tourism Management, Hospitality Services, and Practicum in Hospitality Services. Dual credit certificate courses that align with the secondary programs of study will align with courses in Hotel Limited Service Property Management which offers dual credit courses in Front Office Procedures, Guest Room Management, Sanitation & Safety, Legal Issues, Finance Management, Marketing & Sales, and Hospitality Administrative Management Practicum. Additional dual credit offerings in certificate programs in Restaurant Supervision studies, Culinary Studies, Hospitality Management Fundamentals, and Catering Management will also be available to students. The Certification of Completion programs provide opportunities for seamless transition into multiple continuing education programs of study that will lead to an Associate's Degree, Bachelor's Degree and provide career opportunities in high-demand occupations in high-demand and competitive markets.	

Schedule #17—Responses to TEA Program Requirements				
County-district number or vendor ID: 015905117	Amendment # (for amendments only):			
TEA Program Requirement 3: Provide a sample crosswalk that identifies postsecondary coursework that would be				
required of a student in the program of study in order to complete a certifica	ite or receive an associate's degree from the			
partnering general academic teaching institution(s) within two to three years	s of graduating from high school. The			

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crosswalk may also demonstrate how the project can lead to a bachelor's degree. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

Applicants applying for Focus Areas 1, 2, or 3 must address this question.

Sample Cross-Walk

A sample cross-walk of courses in the Hospitality and Tourism Management pathway would be the Hotel Limited Service Property Management certificate track that students can enroll in as high school freshmen. Students that enroll in this pathway and elect to participate in this certification track will be able to earn up to 24 dual credit hours in high school that apply towards the Associate's Degree in Hospitality Management.

Dual Credit

With this certification track, students will be able to enroll into dual credit courses that align with courses offered via the CTE program's Hospitality and Tourism Management program at the high school level. This program will offer students the opportunity to advance to a Level 1 competitively recognized certificate in Hotel Limited Service Property Management that will substantially increase their earning potential in the hospitality industry.

Certificate and Post-Secondary Attainment

In order to receive the Level 1 Hotel Limited Service Property Management certificate, students have to have 31 credit hours. With the help of dual credit as well as the transferrable hands-on experience that students will be offered via the CTE's Hospitality and Tourism Management pathway, students will be able to earn a Level 1 certificate that leads to a highly marketable Associate's Degree in the hospitality industry within just one year of post-secondary studies. The certifying body of this particular certificate program is in development of establishing a regionally recognized and seamless transition into the Hospitality Management Bachelor's Degree program at the University of North Texas.

Schedule #17—Responses to TEA Program Requirements (cont.)				
County-district number or vendor ID: 015905117	Amendment # (for amendments only):			

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TEA Program Requirement 4: Identify the partner organizations that will help carry out the grant. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point. Applicants applying for Focus Areas 1, 2, or 3 must address this question.
Together with the Westside Development Corporation and Alamo Community Colleges District – Westside Education and Training Center, EISD will work in collaboration to develop a thriving Hospitality and Tourism Management program that will promote the increase of high-demand careers for EISD students. EISD will partner with local businesses and industry representatives and organizations to support and provide students with exceptional learning experience within their field of study.
TEA Program Requirement 5: Identify at least one industry partner that will assist with curriculum development to
support relevant and frequent industry experiences for students participating in the program. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point. Applicants applying for Focus Areas 1, 2, or 3 must address this question.
The ACCD – Westside Education and Training Center (WETC) and EISD will work in collaboration to develop a thriving Hospitality and Tourism Management career cluster program that will promote the increased attainment of high-demand careers for EISD students. EISD will partner with local businesses and industry representatives and organizations to support and provide students with exceptional learning experience within their field of study. CTE will consult the expertise of Choice Hotels regarding the Hospitality and Tourism track's curriculum alignment as well as in the provision of offering competitive industry-based certification and licensure.

Schedule #17—Responses to TEA Program Requirements

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exas Education	Agency Standard Application System (SAS)
County-district number or vendor ID: 015905117	Amendment # (for amendments only):
TEA Program Requirement 6: Propose a sustainability plan to ensure that of the grant program after the end of the grant program. Response is limite font, no smaller than 10 point. Applicants applying for Focus Areas 1, 2, or 3 must address this question.	ed to space provided, front side only. Use Arial stion.
With the Perkins Reserve Grant, EISD will provide students with an opportunity and Tourism Management Pathway that will lead to skills for Students will have the opportunity to earn certifications and hands-on learn transitions to post-secondary continuing education.	r in-demand and high paying careers.
The EISD's Hospitality and Tourism program will be adding dual credit opp to program certifications and seamless transitions within the ACCD. This of These Certificate of Completion Programs will include Restaurant Supervisions management, Culinary Studies, and Catering Management. Students will little as one additional year of studies, depending on the number of courses	opportunity will be tuition-free for students. sion, Hotel Limited Service Property be able to earn an associate's degree with as

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Schedule #17—Responses to TEA Program Requirements			
County-district number or vendor ID: 015905117 Amendment # (for amendments only):			
TEA Program Requirement 7: List capstone industry certifications and programs of study that were identified in partnership with postsecondary, industry, or other LEAs. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point. Applicants applying for Focus Area 4 must address this question.			
Hospitality and Tourism students will earn Serv Safe Management and ProStart certifications their junior or senior year that will ensure students are prepped with the knowledge and skills necessary to be competitive in the hospitality industry. At each pathway course level, students will earn credit for certificate level dual credit courses that lead to an Associate's Degree through ACCD.			

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Schedule	#17	Pagnonege to	TEA Program	Requirements
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County-district number or vendor ID: 015905117

Amendment # (for amendments only):

TEA Program Requirement 8: Explain how the awarding of a Perkins Reserve Grant will complement the existing CTE program. Response is limited to space provided, front side only. Use Arial font, no smaller than 10 point.

Applicants applying for Focus Area 4 must address this question.

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#	No Barriers	Students	Teachers	Others
000	The applicant assures that no barriers exist to equitable access and participation for any groups	Х	Х	Х
Barrie	r: Gender-Specific Bias			
#	Strategies for Gender-Specific Bias	Students	Teachers	Others
A01	Expand opportunities for historically underrepresented groups to fully participate			
A02	Provide staff development on eliminating gender bias			
A03	Ensure strategies and materials used with students do not promote gender bias			
A04	Develop and implement a plan to eliminate existing discrimination and the effects of past discrimination on the basis of gender			
A05	Ensure compliance with the requirements in Title IX of the Education Amendments of 1972, which prohibits discrimination on the basis of gender			
A06	Ensure students and parents are fully informed of their rights and responsibilities with regard to participation in the program			
A99	Other (specify)			
Barrier: Cultural, Linguistic, or Economic Diversity				
#	Strategies for Cultural, Linguistic, or Economic Diversity	Students	Teachers	Others
B01	Provide program information/materials in home language			
B02	Provide interpreter/translator at program activities			
B03	Increase awareness and appreciation of cultural and linguistic diversity through a variety of activities, publications, etc.			
B04	Communicate to students, teachers, and other program beneficiaries an appreciation of students' and families' linguistic and cultural backgrounds			
B05	Develop/maintain community involvement/participation in program activities			
B06	Provide staff development on effective teaching strategies for diverse populations			
B07	Ensure staff development is sensitive to cultural and linguistic differences and communicates an appreciation for diversity			
B08	Seek technical assistance from education service center, technical assistance center, Title I, Part A school support team, or other provider			
B09	Provide parenting training			
B10	Provide a parent/family center	0		
B11	Involve parents from a variety of backgrounds in decision making			

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	Schedule #18—Equitable Access and Participation (cont.)				
County	y-District Number or Vendor ID: Amendment	number (for a	amendments	only):	
Barrie	r: Cultural, Linguistic, or Economic Diversity (cont.)				
#	Strategies for Cultural, Linguistic, or Economic Diversity	Students	Teachers	Others	
B12	Offer "flexible" opportunities for parent involvement including home learning activities and other activities that don't require parents to come to the school				
B13	Provide child care for parents participating in school activities				
B14	Acknowledge and include family members' diverse skills, talents, and knowledge in school activities				
B15	Provide adult education, including high school equivalency (HSE) and/or ESL classes, or family literacy program				
B16	Offer computer literacy courses for parents and other program beneficiaries				
B17	Conduct an outreach program for traditionally "hard to reach" parents				
B18	Coordinate with community centers/programs				
B19	Seek collaboration/assistance from business, industry, or institutions of higher education				
B20	Develop and implement a plan to eliminate existing discrimination and the effects of past discrimination on the basis of race, national origin, and color				
B21	Ensure compliance with the requirements in Title VI of the Civil Rights Act of 1964, which prohibits discrimination on the basis of race, national origin, and color	0			
B22	Ensure students, teachers, and other program beneficiaries are informed of their rights and responsibilities with regard to participation in the program				
B23	Provide mediation training on a regular basis to assist in resolving disputes and complaints				
B99	Other (specify)				
Barrie	r: Gang-Related Activities				
#	Strategies for Gang-Related Activities	Students	Teachers	Others	
C01	Provide early intervention				
C02	Provide counseling				
C03	Conduct home visits by staff				
C04	Provide flexibility in scheduling activities				
C05	Recruit volunteers to assist in promoting gang-free communities				
C06	Provide mentor program				
C07	Provide before/after school recreational, instructional, cultural, or artistic programs/activities				

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	Schedule #18—Equitable Access and Participation	n (cont.)		
	County-District Number or Vendor ID: Amendment number (for amendments only):			
Barrie	Barrier: Gang-Related Activities (cont.)			
#	Strategies for Gang-Related Activities	Students	Teachers	Others
C08	Provide community service programs/activities			
C09	Conduct parent/teacher conferences			
C10	Strengthen school/parent compacts			
C11	Establish collaborations with law enforcement agencies			
C12	Provide conflict resolution/peer mediation strategies/programs			
C13	Seek collaboration/assistance from business, industry, or institutions of higher education			
C14	Provide training/information to teachers, school staff, and parents to deal with gang-related issues			
C99	Other (specify)			
Barrie	r: Drug-Related Activities			
#	Strategies for Drug-Related Activities	Students	Teachers	Others
D01	Provide early identification/intervention			
D02	Provide counseling			
D03	Conduct home visits by staff			
D04	Recruit volunteers to assist in promoting drug-free schools and communities			
D05	Provide mentor program			
D06	Provide before/after school recreational, instructional, cultural, or artistic programs/activities			
D07	Provide community service programs/activities			
D08	Provide comprehensive health education programs			
D09	Conduct parent/teacher conferences			
D10	Establish school/parent compacts			
D11	Develop/maintain community collaborations			
D12	Provide conflict resolution/peer mediation strategies/programs			
D13	Seek collaboration/assistance from business, industry, or institutions of higher education	0		
D14	Provide training/information to teachers, school staff, and parents to deal with drug-related issues	0		
D99	Other (specify)			
Barrier: Visual Impairments				
#	Strategies for Visual Impairments	Students	Teachers	Others
E01	Provide early identification and intervention			
E02	Provide program materials/information in Braille			

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Schedule #18—Equitable Access and Participation (cont.)				
	ounty-District Number or Vendor ID: Amendment number (for amendments only):			
Barrie	r: Visual Impairments			
#	Strategies for Visual Impairments	Students	Teachers	Others
E03	Provide program materials/information in large type			
E04	Provide program materials/information in digital/audio formats			
E05	Provide staff development on effective teaching strategies for visual impairment			
E06	Provide training for parents			
E07	Format materials/information published on the internet for ADA accessibility			
E99	Other (specify)			
Barrie	r: Hearing Impairments		•	
#	Strategies for Hearing Impairments			
F01	Provide early identification and intervention			
F02	Provide interpreters at program activities			
F03	Provide captioned video material			
F04	Provide program materials and information in visual format			
F05	Use communication technology, such as TDD/relay			
F06	Provide staff development on effective teaching strategies for hearing impairment			
F07	Provide training for parents			
F99	Other (specify)			
Barrie	r: Learning Disabilities	· -		
#	Strategies for Learning Disabilities	Students	Teachers	Others
G01	Provide early identification and intervention			
G02	Expand tutorial/mentor programs			
G03	Provide staff development in identification practices and effective teaching strategies			
G04	Provide training for parents in early identification and intervention			
G99	Other (specify)			
Barrier	r: Other Physical Disabilities or Constraints	1		 _
#	Strategies for Other Physical Disabilities or Constraints	Students	Teachers	Others
H01	Develop and implement a plan to achieve full participation by students with other physical disabilities or constraints		0	
H02	Provide staff development on effective teaching strategies		皿	
H03	Provide training for parents			
H99	Other (specify)			
	 ;			

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Schedule #18—Equitable Access and Participation (cont.)					
	County-District Number or Vendor ID: Amendment number (for amendments only):				
Barrie	er: Inaccessible Physical Structures				
#	Strategies for Inaccessible Physical Structures	Students	Teachers	Others	
J01	Develop and implement a plan to achieve full participation by student with other physical disabilities/constraints	s 🗆			
J02	Ensure all physical structures are accessible				
J99	Other (specify)				
Barrie	r: Absenteelsm/Truancy	_			
#	Strategies for Absenteeism/Truancy	Students	Teachers	Others	
K01	Provide early identification/intervention				
K02	Develop and implement a truancy intervention plan				
K03	Conduct home visits by staff				
K04	Recruit volunteers to assist in promoting school attendance				
K05	Provide mentor program				
K06	Provide before/after school recreational or educational activities				
K07	Conduct parent/teacher conferences				
K08	Strengthen school/parent compacts				
K09	Develop/maintain community collaborations				
K10	Coordinate with health and social services agencies				
K11	Coordinate with the juvenile justice system				
K12	Seek collaboration/assistance from business, industry, or institutions of higher education	of \Box			
K99	Other (specify)				
Barrie	r: High Mobility Rates				
#	Strategies for High Mobility Rates	Students	Teachers	Others	
L01	Coordinate with social services agencies				
L02	Establish collaborations with parents of highly mobile families				
L03	Establish/maintain timely record transfer system				
L99	Other (specify)				
Barrier: Lack of Support from Parents					
#	Strategies for Lack of Support from Parents	Students	Teachers	Others	
M01	Develop and implement a plan to increase support from parents				
M02	Conduct home visits by staff				

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Schedule #18—Equitable Access and Participation (cont.)					
	County-District Number or Vendor ID: Amendment number (for amendments only):				
	r: Lack of Support from Parents (cont.)				
#	Strategies for Lack of Support from Parents	Students	Teachers	Others	
M03	Recruit volunteers to actively participate in school activities				
M04	Conduct parent/teacher conferences				
M05	Establish school/parent compacts				
M06	Provide parenting training				
M07	Provide a parent/family center				
M08	Provide program materials/information in home language				
M09	Involve parents from a variety of backgrounds in school decision making				
M10	Offer "flexible" opportunities for involvement, including home learning activities and other activities that don't require coming to school				
M11	Provide child care for parents participating in school activities				
M12	Acknowledge and include family members' diverse skills, talents, and knowledge in school activities				
M13	Provide adult education, including HSE and/or ESL classes, or family literacy program				
M14	Conduct an outreach program for traditionally "hard to reach" parents				
M15	Facilitate school health advisory councils four times a year				
M99	Other (specify)				
Barrie	r: Shortage of Qualified Personnel				
#	Strategies for Shortage of Qualified Personnel	Students	Teachers	Others	
N01	Develop and implement a plan to recruit and retain qualified personnel				
N02	Recruit and retain personnel from a variety of racial, ethnic, and language minority groups				
N03	Provide mentor program for new personnel				
N04	Provide intern program for new personnel				
N05	Provide an induction program for new personnel				
N06	Provide professional development in a variety of formats for personnel				
N07	Collaborate with colleges/universities with teacher preparation programs				
N99	Other (specify)	D.			
Barrier: Lack of Knowledge Regarding Program Benefits					
#	Strategies for Lack of Knowledge Regarding Program Benefits	Students	Teachers	Others	
P01	Develop and implement a plan to inform program beneficiaries of program activities and benefits				
P02	Publish newsletter/brochures to inform program beneficiaries of activities and benefits				

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LY -	Schedule #18—Equitable Access and Participation	n (cont.)				
Count	County-District Number or Vendor ID: Amendment number (for amendments only):					
Barrier: Lack of Knowledge Regarding Program Benefits (cont.)						
#			Teachers	Others		
P03	Provide announcements to local radio stations, newspapers, and appropriate electronic media about program activities/benefits					
P99	Other (specify)					
Ваггіе	r: Lack of Transportation to Program Activities					
#	Strategies for Lack of Transportation		Teachers	Others		
Q01	Provide transportation for parents and other program beneficiaries to activities					
Q02	Offer "flexible" opportunities for involvement, including home learning activities and other activities that don't require coming to school					
Q03	Conduct program activities in community centers and other neighborhood locations			0		
Q99	Other (specify)					
Barrie	r: Other Barriers					
#	Strategies for Other Barriers	Students	Teachers	Others		
Z99	Other barrier					
	Other strategy					
Z99	Other barrier					
	Other strategy					
Z99	Other barrier Other strategy					
	Other barrier			_		
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